Great Neck Terrace Owners Corp.
A Cooperative Housing Corporation
Financial Statements
For the Years Ended
December 31, 2019 and 2018

# GREAT NECK TERRACE OWNERS CORP.

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# MINDY EISENBERG STARK CPA • CFE

88 Bonnie Meadow Road, Scarsdale, New York 10583

TEL. (914) 725-8880 FAX (914) 725-8881 www.mescpa.com

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors and Shareholders Great Neck Terrace Owners Corp.

#### Report on the Financial Statements

I have audited the balance sheet of Great Neck Terrace Owners Corp., which comprise the balance sheet as of December 31, 2019, and the related statements of income, expenses and accumulated deficit, and cash flows for the year then ended, and the related notes to the financial statements. The financial statements of Great Neck Terrace Owners Corp. as of December 31, 2018 were audited by other auditors whose report dated April 9, 2019 expressed an unqualified opinion on those statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

My responsibility is to express an opinion on these financial statements based on my audits. I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

#### **Opinion**

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Great Neck Terrace Owners Corp. as of December 31, 2019, and the results of their operations and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### Omission of Required Supplementary Information about Future Major Repairs and Replacements

Management has omitted the required disclosures of the remaining useful lives of the components of the building and the current estimates of the costs of major repairs and replacements that accounting principles generally accepted in the United States of America require to be presented to supplement the basic financial statements. Such missing information, although not a part of the basic financial statements, is required by the Financial Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. My opinion on the basic financial statements is not affected by this missing information.

Mindy Eisenberg Stark, CPA, CFE

September 18, 2020

# Great Neck Terrace Owners Corp. A Cooperative Housing Corporation Balance Sheets December 31, 2019 and 2018

# **ASSETS**

|                                                                                                                                      | <u>2019</u>              | restated 2018            |
|--------------------------------------------------------------------------------------------------------------------------------------|--------------------------|--------------------------|
| CURRENT ASSETS:                                                                                                                      |                          |                          |
| Cash                                                                                                                                 | \$ 1,030,309             | \$ 317,502               |
| Reserve fund (Notes 2 & 6)                                                                                                           | 6,328,352                | 7,934,379                |
| Total cash and cash equivalents                                                                                                      | 7,358,661                | 8,251,881                |
| Real estate tax escrow (Note 3)                                                                                                      | 713,378                  | 605,690                  |
| Receivables                                                                                                                          | 302,472                  | 235,727                  |
| Prepaid expenses                                                                                                                     | 66,694                   | 53,679                   |
| Total Current Assets                                                                                                                 | 8,441,205                | 9,146,977                |
| FIXED ASSETS: Fixed assets net of accumulated depreciation (\$60,050,326 in 2019 and \$57,902,639 in 2018) (Note 2) Net Fixed Assets | 24,114,369<br>24,114,369 | 25,382,551<br>25,382,551 |
| OTHER ASSETS:                                                                                                                        |                          |                          |
| Investment in National Cooperative Bank (Note 2)                                                                                     | 49,504                   | 49,504                   |
| Security deposits                                                                                                                    | 74,664                   | 83,906                   |
| Total Other Assets                                                                                                                   | 124,168                  | 133,410                  |
| Total Assets                                                                                                                         | \$ 32,679,742            | \$ 34,662,938            |

# Great Neck Terrace Owners Corp. A Cooperative Housing Corporation Balance Sheets December 31, 2019 and 2018

### LIABILITIES AND TENANT SHAREHOLDERS' EQUITY

|                                                                                                              |                                         | 2019       |           | restated 2018 |
|--------------------------------------------------------------------------------------------------------------|-----------------------------------------|------------|-----------|---------------|
| CURRENT LIABILITIES:                                                                                         | •                                       | 444 400    | •         | 0.70.007      |
| Accounts payable                                                                                             | \$                                      | 444,438    | \$        | 250,907       |
| Due for capital improvements                                                                                 |                                         | 297,146    |           | 391,369       |
| Interest payable                                                                                             |                                         | 65,587     |           | 67,192        |
| Due to shareholders (Note 8)                                                                                 |                                         | 219,017    |           | 234,659       |
| Prepaid maintenance                                                                                          |                                         | 50,600     |           | 127,837       |
| Mortgage payable                                                                                             |                                         | 564,978    | -         | 547,950       |
| Total Current Liabilities                                                                                    |                                         | 1,641,766  |           | 1,619,914     |
| LONG TERM LIABILITIES:                                                                                       |                                         |            |           |               |
| Mortgage payable (Note 3)                                                                                    | 2                                       | 21,836,683 |           | 22,401,662    |
| Prepaid refinancing costs                                                                                    |                                         | (123,214)  |           | (148,707)     |
| Net                                                                                                          | - 2                                     | 21,713,469 |           | 22,252,955    |
| Security deposits payable                                                                                    |                                         | 74,581     |           | 108,654       |
| Total Long Term Liabilities                                                                                  | 2                                       | 21,788,050 |           | 22,361,609    |
| Total Liabilities                                                                                            | 2                                       | 23,429,816 |           | 23,981,523    |
| TENANT SHAREHOLDERS' EQUITY: Common stock, \$1 par value, 96,000 shares authorized, 91,771 shares issued and |                                         |            |           |               |
| outstanding                                                                                                  |                                         | 91,771     |           | 91,771        |
| Paid-in capital in excess of par value                                                                       | 5                                       | 7,760,731  |           | 57,760,731    |
| Additional paid-in capital                                                                                   |                                         | 7,089,325  |           | 7,089,325     |
| Accumulated Deficit                                                                                          | (5                                      | 5,682,301) |           | (54,250,812)  |
| Subtotal                                                                                                     | ·                                       | 9,259,526  |           | 10,691,015    |
| Treasury stock - at cost (note 10)                                                                           |                                         | (9,600)    | *****     | (9,600)       |
| Total Tenant Shareholders' Equity                                                                            | *************************************** | 9,249,926  | -         | 10,681,415    |
| Total Liabilities and Tenant                                                                                 |                                         |            |           |               |
| Shareholders' Equity                                                                                         | <u>\$_3</u>                             | 2,679,742  | <u>\$</u> | 34,662,938    |

# Great Neck Terrace Owners Corp. A Cooperative Housing Corporation Statements of Changes in Stockholders' Equity December 31, 2019 and 2018

| COMMON STOCK                               |           | <u>2019</u> |           | <u>2018</u> |
|--------------------------------------------|-----------|-------------|-----------|-------------|
| Balance - January 1,                       | \$        | 91,771      | \$        | 91,759      |
| Issuance of 12 shares (Note 9)             |           | -           |           | 12          |
| Balance - December 31,                     | <u>\$</u> | 91,771      | <u>\$</u> | 91,771      |
| PAID -IN CAPITAL IN EXCESS OF<br>PAR VALUE |           |             |           |             |
| Balance - January 1,                       | \$        | 57,760,731  | \$        | 57,730,743  |
| Issuance of 12 shares (Note 9)             |           | _           |           | 29,988      |
|                                            | \$_       | 57,760,731  | <u>\$</u> | 57,760,731  |

# Great Neck Terrace Owners Corp. A Cooperative Housing Corporation Statements of Income, Expenses and Accumulated Deficit For the Years Ended December 31, 2019 and 2018

|                                                                                               |      | <u>2019</u>  |      | restated 2018 |
|-----------------------------------------------------------------------------------------------|------|--------------|------|---------------|
| INCOME:                                                                                       |      |              |      |               |
| Maintenance income                                                                            | \$   | 7,266,061    | \$   | 7,173,702     |
| Parking rental income                                                                         |      | 53,162       |      | 57,349        |
| Transfer fees (Note 2)                                                                        |      | 109,102      |      | 115,016       |
| Rental income                                                                                 |      | 44,111       |      | 43,083        |
| Storage rental units                                                                          |      | 41,025       |      | 38,276        |
| Laundry income                                                                                |      | 87,000       |      | 87,000        |
| Miscellaneous income                                                                          |      | 74,294       |      | 53,676        |
| Patronage dividend (Note 3)                                                                   |      | 16,473       |      | 13,224        |
| Interest and dividend income                                                                  |      | 74,098       |      | 70,938        |
| Total Income                                                                                  |      | 7,765,326    |      | 7,652,264     |
| OPERATING EXPENSES:                                                                           |      |              |      |               |
| Administrative expenses (Schedule 1)                                                          |      | 650,865      |      | 697,071       |
| Operating expenses (Schedule 2)                                                               |      | 3,012,483    |      | 3,038,328     |
| Repairs and maintenance (Schedule 3)                                                          |      | 886,335      |      | 641,127       |
| Real estate taxes                                                                             |      | 1,522,974    |      | 1,670,368     |
| Mortgage and credit line interest                                                             |      | 787,139      |      | 805,735       |
| Pool club management and maintenance                                                          |      | 133,775      |      | 108,567       |
| Corporate taxes                                                                               |      | 7,081        |      | 5,806         |
| Total Operating Expenses                                                                      |      | 7,000,652    |      | 6,967,002     |
| Excess of operating income over expenses before real estate tax refunds, hallway painting and |      |              |      |               |
| depreciation and other interest expense                                                       |      | 764,674      |      | 685,262       |
| Real estate tax refunds (net)                                                                 |      | 187,017      |      | -             |
| Hallway painting                                                                              |      | (210,000)    |      | -             |
| Depreciation and other interest expense (Note 2)                                              |      | (2,173,180)  |      | (2,062,823)   |
| Net loss                                                                                      |      | (1,431,489)  |      | (1,377,561)   |
| Accumulated deficit, beginning of year                                                        | (    | (54,250,812) | -    | (52,873,251)  |
| Accumulated deficit, end of year                                                              | \$ ( | 55,682,301)  | \$ ( | 54,250,812)   |

# Great Neck Terrace Owners Corp.

# A Cooperative Housing Corporation

# Statements of Cash Flows

For the Years Ended December 31, 2019 and 2018

|                                                      | <u>2019</u>    | <u>2018</u>    |
|------------------------------------------------------|----------------|----------------|
| Cash Flows From Operating Activities:                |                |                |
| Net loss                                             | \$ (1,431,489) | \$ (1,377,561) |
| Adjustment to reconcile net loss to net cash used by |                |                |
| operating activities:                                |                |                |
| Depreciation                                         | 2,147,687      | 2,037,330      |
| Other interest expense                               | 25,493         | 25,493         |
| (Increase) Decrease in Operating Assets:             |                |                |
| Real estate tax escrow                               | (107,688)      | (107,091)      |
| Receivables                                          | (66,745)       | 6,918          |
| Prepaid expenses                                     | (13,015)       | 6,053          |
| Increase (Decrease) in Operating Liabilities:        |                |                |
| Accounts payable and accrued expenses                | 99,308         | 341,951        |
| Interest payable                                     | (1,605)        | (1,549)        |
| Prepaid maintenance                                  | (77,237)       | 110,960        |
| Due to shareholders                                  | (15,642)       | 3,229          |
| Total Adjustments                                    | 1,990,556      | 2,423,294      |
| Net cash provided by operating activities:           | 559,067        | 1,045,733      |
| Cook Element Francisco A. C. C.                      |                |                |
| Cash Flows From Investing Activities:                | 1 (0( 000      | 1 110 707      |
| Decrease in reserve fund                             | 1,606,028      | 1,110,795      |
| Acquisition of building improvements                 | (879,507)      | (1,921,358)    |
| Net cash provided (used) by investing activities:    | 726,521        | (810,563)      |
| Cash Flows From Financing Activities:                |                |                |
| Security deposits                                    | 9,242          | (30,628)       |
| Security deposits payable                            | (34,073)       | 34,716         |
| Mortgage payable                                     | (547,950)      | (529,409)      |
| Proceeds from sale of common stock                   | -              | 30,000         |
| Net cash used by financing activities:               | (572,781)      | (495,321)      |
| Not in success (downsors) in such and such           |                |                |
| Net increase (decrease) in cash and cash             | 712 007        | (260.151)      |
| equivalents                                          | 712,807        | (260,151)      |
| Cash and cash equivalents at beginning of year       | 317,502        | 577,653        |
| Cash and cash equivalents at end of year             | 1,030,309      | \$ 317,502     |
| SUPPLEMENTAL DISCLOSURES:                            |                |                |
| Interest paid                                        | \$ 785,534     | \$ 807,284     |
| Taxes paid                                           | \$ 7,081       | \$ 5,956       |
| i unos puita                                         | Ψ /,001        | Ψ 2,730        |

#### **NOTE 1 - CORPORATE ORGANIZATION**

Great Neck Terrace Owners Corp. (the Corporation) is a qualified Cooperative Housing Corporation, under Section 216(b)(1) of the Internal Revenue Code, located in Great Neck, New York. Shares and proprietary leases were allocated to apartments on December 9, 1986, (the "Conversion Closing"). The property is comprised of 28 garden apartment buildings containing 648 apartment units and a management office. In addition, there are one-story garage structures, containing indoor garage spaces, outdoor parking spaces and an outdoor pool complex. The primary purpose of the Corporation is to manage the operations of the property and maintain the common elements.

#### **NOTE 2 - SUMMARY SIGNIFICANT ACCOUNTING POLICIES**

Basis of Presentation - The financial statements have been prepared in accordance with the accounting principles generally accepted in the United State of America ("US GAAP") applicable to Common Interest Realty Associations (including cooperative housing corporations). Under this guidance, all revenues from tenant-owners, including maintenance charges and special assessments, are recognized as revenue in the statement of revenue and expenses.

<u>Investments Carrying Values</u> - Investments in Certificates of Deposit have been classified in the Held-To-Maturity category as the Corporation has the positive intent and ability to hold the securities to maturity. Such investments are carried at amortized cost which approximates fair value. The investments in Certificates of Deposit has both an aggregate cost basis and aggregate face value of \$250,000 at December 31, 2019 and 2018, respectively. Money funds are carried at cost which approximate fair value.

<u>Property and Improvements</u> - Property and improvements are stated at cost. The buildings are depreciated on the straight-line method over an estimated life of thirty-five years. Building improvements, equipment and vehicles are depreciated on the straight-line method over estimated useful lives which range from five to twenty-seven and one-half years. Maintenance and repairs that do not increase the useful life of an asset are expensed as incurred.

For tax purposes, the acquisition of the property is being reported as an exchange pursuant to Section 351 of the Internal Revenue Code. In accordance with the provisions of Section 351, the tax basis of the property is \$27,169,734 which is the carryover basis of the Sponsor at the date of the transfer. Depreciation is recorded on the straight-line method over an estimated life of thirty-five years.

#### NOTE 2 - SUMMERY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)

Mortgage Finance Costs - Mortgage finance costs are amortized over the original life of the loan.

<u>Investment in NCB Stock</u> - As a requirement of a mortgage refinancing with National Cooperative Bank ("NCB"), the Corporation purchased \$49,504 of Class B1 stock of the bank. This investment is carried at cost.

Revenue Recognition - Shareholder maintenance (which includes charges for shares allocated to apartments, parking and storage) is based on an annual budget determined by the Board of Directors. Shareholder are billed monthly based on their respective share of ownership. This income is recognized when due and payable. The Corporation retains excess operating funds at the end of the operating year, if any, for use in future operating periods. Shareholders' accounts receivable at the balance sheet date represent maintenance and charges due from shareholders. The Corporation considers all shareholders' accounts receivable at December 31, 2019 to be collectible. Accordingly, no allowance for doubtful accounts is required.

<u>Transfer Fees</u> - Upon the transfer of shares, a fee of \$22 per share is payable to the Corporation by the seller. The proceeds derived from such fees are recognized as revenue to the Corporation at the time of transfer.

<u>Corporation Taxes</u> - In accordance with FASB ASC 740, Income Taxes, the Corporation is required to disclosed and recognize any material tax provisions resulting from uncertain tax positions.

Federal income tax is computed pursuant to Subchapter T of the Internal Revenue Code. Under Subchapter T, a cooperative is required to classify its income and expenses as patronage or non-patronage sources. Income from non-patronage sources in excess of allocable expenses may be subject to tax. The Corporation believes that all of its income is derived from activities that have an inseparable relationship to the general operations of the Corporation. As a result, the Corporation believes that all of its income is effectively patronage sourced and therefore no segregation of income from patronage activities is required. Accordingly, no provision for taxes, if any, that could result from the application of Subchapter T to the Corporation's income has been reflected in the accompanying financial statements.

#### NOTE 2 - SUMMERY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)

At December 31, 2019, the Corporation had \$23,310,000 of operating loss carryforwards available for federal income tax purposes which will expire through 2039. Since the Corporation does not anticipate significant taxable income, no related deferred tax assets accounts have been reflected in the accompanying financial statements.

New York State Franchise taxes are calculated by utilizing special tax rates available to cooperative housing corporations based on the Corporation's capital base.

The Corporation's tax returns for all years since 2016 remain open to examination by the respective taxing authorities. There are currently no tax examinations in progress.

<u>Cash and Cash Equivalents</u> - Cash and cash equivalents include highly liquid investments with an original maturity of 3 months or less when acquired and readily convertible to known amounts of cash.

<u>Concentration of Credit Risk</u> - The Corporation maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Corporation has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk with respect to such balances.

<u>Future Major Repairs and Replacements</u> - The Corporation's governing documents do not require the accumulation of funds to finance estimated future major repairs and replacements. The Corporation has not promulgated a study to determine the remaining useful lives of the components of the building but periodically estimates the costs of major repairs and replacements that may be required. Therefore, it is not possible to determine at this time whether amounts maintained as a reserve fund will be adequate to meet future needs. When funds are required for major repairs and replacements, the Corporation has the right to utilize available cash reserves and/or borrow, increase maintenance and/or impose assessments, or delay repairs and replacements until funds are available.

<u>Basis of Accounting</u> - The accompanying financial statements have been prepared on the accrual basis of accounting, Income is recognized as earned and expenses are recognized as incurred.

#### NOTE 2 - SUMMERY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)

<u>Use of Estimates</u> - In preparing its financial statements in conformity with U.S. GAAP, the Corporation makes estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

<u>Evaluation of Subsequent Transactions Events</u> - The Corporation has evaluated transactions and events that occurred after December 31, 2019 through September 18, 2020, the date the financial statements were available to be issued, and has determined that there were no subsequent transactions or events which would required recognition or disclosure in the financial statements, except as noted herein.

#### **NOTE 3 - REAL ESTATE TAX ESCROW**

The Corporation deposits a pro-rated monthly sum into an escrow account maintained by National Cooperative Bank ("NCB") for the payment of real estate taxes and direct assessments. At December 31, 2019 and 2018, the real estate tax escrow account had a balance of \$713,378 and \$605,690, respectively.

#### **NOTE 4 - RECEIVABLES**

For the years ended December 31, 2019 and 2018, the receivables were as follows:

|     | 2019    |                                                  | <u>2018</u>                             |
|-----|---------|--------------------------------------------------|-----------------------------------------|
| \$  | 179,734 | \$                                               | 213,316                                 |
|     | 28,747  |                                                  | 11,807                                  |
|     | 90,736  |                                                  | -                                       |
|     | 1,347   |                                                  | 8,696                                   |
|     | 1,908   |                                                  | 1,908                                   |
| _\$ | 302,472 | \$                                               | 235,727                                 |
|     | \$<br>  | \$ 179,734<br>28,747<br>90,736<br>1,347<br>1,908 | \$ 179,734 \$ 28,747 90,736 1,347 1,908 |

#### **NOTE 5 - PREPAID EXPENSES**

For the years ended December 31, 2019 and 2018, the prepaid expenses consisted of the following:

|                          |     | 2019   |     | <u>2018</u> |
|--------------------------|-----|--------|-----|-------------|
| Insurance                | \$  | 33,562 | \$  | 51,120      |
| Prepaid alarm monitoring |     | 22,355 |     | •           |
| Prepaid Supplies         |     | 10,777 |     | -           |
| Corporation taxes        |     | _      |     | 2,559       |
|                          | _\$ | 66,694 | _\$ | 53,679      |

#### **NOTE 6 - RESERVE FUND**

The reserve fund is invested as follows:

|                            |      | <u>2019</u> | <u>2018</u>     |
|----------------------------|------|-------------|-----------------|
| NCB capital reserve escrow | \$   | 4,470,765   | \$<br>6,101,535 |
| Capital One money market   |      | 1,598,013   | 1,578,060       |
| Wells Fargo Advisors:      |      |             |                 |
| Certificates of Deposit    |      | 250,000     | 250,000         |
| Money funds                | ***  | 9,574       | <br>4,784       |
|                            |      |             |                 |
|                            | _\$_ | 6.328.352   | \$<br>7,934,379 |

#### NCB Capital Reserve Escrow

Under the terms of the mortgage (See Note 8), the Corporation was required to execute a Collateral Security Agreement for the Capital improvements where the Corporation agreed to deposit \$7,000,000 (the "Collateral Security") with NCB. The Collateral Security shall be disbursed according to the terms of such agreement. The Collateral Security Agreement details that the included capital improvement work includes: retaining walls, garage, sidewalks, walkways, parking lots, facades, appurtenances, main entrances, fire escapes, boilers, plumbing and other capital improvements or repairs warranted by change in condition to improvements, as reasonably approved by NCB.

### NOTE 6 - RESERVE FUND (cont.)

### **Required Reserves**

In accordance with the terms of the mortgage, the Corporation is required to maintain combined working capital and replacement reserves in an amount equal to at least ten percent of the previous year's maintenance charges to shareholders. Any reduction in such general operating and replacement reserves must ne replaced within 180 days. At December 31, 2019, based on 2019 maintenance charges, the required amount to be maintained in reserves equaled approximately \$726,600.

# NOTE 7 - PROPERTY AND IMPROVEMENTS

Building improvements were capitalized as follows:

|                                    |     | 2019           | <u>2018</u>     |
|------------------------------------|-----|----------------|-----------------|
| Roof replacements                  | \$  | 137,500        | \$<br>893,930   |
| Parking lot restoration project    |     | 14,525         | 691,886         |
| Fire alarm system upgrades         |     | _              | 154,702         |
| Maintenance vehicle                |     | ••             | 47,605          |
| Basement door replacements         |     | -              | 32,663          |
| Resident Manager's unit renovation |     | 13,800         | 30,000          |
| Concrete and sidewalk replacement  |     | 27,679         | 27,854          |
| Rental apartment renovation        |     | -              | 18,800          |
| Facade and waterproofing           |     | 345,095        | 9,955           |
| Heating upgrades                   |     | -              | 9,000           |
| Engineers                          |     | 45,941         | -               |
| Exterior work                      |     | 25,900         | -               |
| Community room                     |     | 27,200         | -               |
| Pool fence                         |     | 6,340          | -               |
| Gutters and Awnings                |     | 129,474        | ***             |
| Pool Door                          |     | 1,250          | -               |
| Entrance Doors                     |     | 83,200         | -               |
| Playground project                 |     | 21,603         | <br>4,963       |
|                                    |     |                |                 |
| Totals                             | _\$ | <u>879,507</u> | \$<br>1,921,358 |

### NOTE 7 - PROPERTY AND IMPROVEMENTS (cont).

#### **Contract Commitments**

In addition to building improvements payable of \$297.146 at December 31, 2019, the Corporation entered into contracts for facade restoration and waterproofing for \$665,608 and 4 new awnings for \$10,017.

#### **NOTE 8 - MORTGAGE PAYABLE**

The mortgage is held by National Cooperative Bank ('NCB") in the original principal amount of \$25,000,000. Terms required equal monthly installments of \$110,870 applied first to interest at the rate of 3.4% per annum, and the balance as a reduction of principal based on a thirty year amortization schedule. The mortgage matures on November 1, 2024 at which time the unpaid principal balance of approximately \$19,474,365 plus accrued interest, if any, will have to be extended, refinanced or retired.

Principal payments due to the mortgage payable over the next five years are as follows:

| 2020                          | \$<br>564,978    |
|-------------------------------|------------------|
| 2021                          | 586,927          |
| 2022                          | 607,483          |
| 2023                          | 628,758          |
| 2024                          | 19,448,537       |
| Sub-total                     | 21,836,683       |
| Less: deferred mortgage costs | <br>(123,214)    |
| Total                         | \$<br>21,713,469 |

The mortgage may be prepaid in whole only, subject to a prepayment premium calculated at the greater of 1% of the outstanding principal or yield maintenance through April 29, 2024. From April 30, 2024 through July 30, 2024, the prepayment premium shall be 1% of the outstanding principal amount. There shall be no prepayment premium from July 31, 2024 through maturity.

#### **NOTE 9 - LINE OF CREDIT**

The Corporation maintains a revolving line of credit with NCB with a maximum draw of \$2,500,000. Terms of the loan require payments of principal in the minimum amount of \$100 plus interest (on funds drawn from the credit line) at the rate of 3.375% above the 30 day Libor rate with a floor of 3.9% on the first day of the calendar month immediately following the month in which the borrower receives the first loan advance and each and every month thereafter until November 1, 2024. Principal advances must be in minium increments of not less than \$10,000. As of the balance sheet date, no funds have been drawn.

#### **NOTE 10 - COMMON STOCK TRANSACTIONS**

During 2018, the Corporation issued 12 shares of stock appurtenant to two parking spaces. Proceeds of \$20,000 have been allocated to shareholders' equity and paid-in capital in excess of par\_value.

#### NOTE 11 - TREASURY STOCK

At December 31, 2019 and 2018, the Corporation held 36 shares of treasury stock allocated to 6 parking spaces in each year.

#### NOTE 12 - EMPLOYEE BENEFITS PLANS

All of the Corporation's employees are covered by a collective bargaining agreement with the Service Employees International Union, Local 32 BJ (the "Union"), which expires April 20, 2022, and includes participation in the following funds: (A) Building Service 32BJ Pension Plan ("Pension Plan"); and (B) Building Service 32 BJ Health Plan ("Health Plan"). The Pension Plan is a multi-employer, non-contributory defined benefit pension plan that runs on a fiscal year from July 1 to June 30 and operates under employer identification number 13-1879376. Separate actuarial information regarding such plan is not made available to the contributing employers by the union administrators or trustees since the plan does not maintain separate records for each reporting unit. According to the latest available information as of July 1, 2019, the Pension Plan was in critical status under the Pension Protection Act of 2006. (A plan is in the critical status ("Red Zone") if it has a current funded percentage less than 65%). The Pension Plan trustees have implemented a rehabilitation plan consistent with this requirement.

The Health Plan provides health and other benefits to eligible participants employed in the building service industry who are covered under collective bargaining agreements and operates under the employer identification number 13-2928869.

#### NOTE 12 - EMPLOYEE BENEFITS PLANS (cont.)

The Corporation's contributions to the Pension and Health Plans totaled \$390,476 and \$391,162 for the years ended December 31, 2019 and 2018, respectively, and did not exceed more than 5% of the total contributions made to the plans by all contributing employers. Contributions to the multi-employer plans may be used to provide benefits to other participating employers. If a plan employer stops contributing to the plans, the unfunded obligations of the plan may be borne by the remaining participating employers. If the Corporation stops participating in the plans, it may be required to pay those plans an amount based on the underfunded status of the plan, referred to as a withdrawal liability. The Corporation has no plans to withdraw from the union plan.

#### **NOTE 13 - RELATED PART TRANSACTION**

At December 31, 2019 and 2018, Great Neck Terrace Associates owned 15,662 shares which represent approximately 17.1% of the total outstanding shares. Great Neck Terrace Limited Liability Company (a division of James Development) owned 4,997 shares which represent approximately 5.4% of the total outstanding shares in each year.

#### **NOTE 14 - FIXED ASSETS**

The building, building improvements, equipment and transportation vehicles are being depreciated on a straight-line basis over their estimated useful life which range from five to twenty-seven and one-half years.

Fixed assets are recorded at cost and consists of:

|                                | <u>2019</u>   | <u>2018</u>   |
|--------------------------------|---------------|---------------|
| Land                           | \$ 13,839,010 | \$ 13,839,010 |
| Building                       | 56,356,042    | 56,356,042    |
| Building improvements          | 13,263,154    | 12,383,648    |
| Equipment                      | 1,413,659     | 1,413,659     |
| Transportation vehicles        | 292,830       | 292,830       |
| Less: accumulated depreciation | (60,050,326)  | (57,902,639)  |
|                                | \$ 25.114.369 | \$ 26,382,550 |

Depreciation expense for the year ended December 31, 2019 and 2018 was \$2,147,687 and \$2,037,330, respectively.

#### **NOTE 15 - LEGAL MATTERS**

The Corporation has two pending legal matters involving personal injury claims arising in the ordinary course of business. The claims are being defended by the Corporation's insurance carrier. The Corporation is unable to predict the ultimate outcome of these matters and has not provided for any liabilities which may arise from these claims.

The Corporation was also involved in a legal matter with a shareholder/plaintiff who claims that there is a dangerous mold condition in their apartment due to the Corporation's failure to remediate water damage. The plaintiff claimed monetary damages of \$500,000. The Corporation, however, had counter claims for the nuisance which the shareholder has created due to odors emanating from their apartment and for which they failed to abate and cure. This action was settled for \$15,000. The insurance company paid the settlement and counsel negotiated a recovery of legal fees from the insurance company.

#### NOTE 16 - REAL ESTATE TAX REFUNDS RECEIVABLE

The Corporation received a real estate tax refund in 2020 that related to 2019. The total refund received was \$90,736, net of legal fees of \$47,000.

#### NOTE 17 - MANAGEMENT FEES AND REIMBURSED MANAGEMENT LABOR

On May 1, 2018, the Corporation entered into a management contract with AKAM Associates for a base fee of \$110,000 plus reimbursement of management labor.

**Supplementary and Prospective Information** 

# Great Neck Terrace Owners Corp. Supporting Schedules - Statements of Operations For the Years Ended December 31, 2019 and 2018

|                                                 |                                         | <u>2019</u>       |             | <u>2018</u>       |
|-------------------------------------------------|-----------------------------------------|-------------------|-------------|-------------------|
| Administrative Expenses:                        |                                         | Scl               | nedu        | le 1              |
| Professional fees                               | \$                                      | 203,775           | \$          | 274,712           |
| Management fees and reimbursed management labor |                                         | 328,576           | Ψ           | 310,442           |
| Other administrative expenses                   |                                         | 74,914            |             | 71,405            |
| Telephone and communications                    |                                         | 43,600            |             | 40,512            |
| Total Administrative Expenses                   | \$                                      | 650.865           | \$          | 697,071           |
| 0 4 7                                           |                                         |                   |             |                   |
| Operating Expenses:                             |                                         | <u>Sch</u>        | <u>iedu</u> | <u>le 2</u>       |
| Utilities                                       | _                                       |                   | _           |                   |
| Gas heat                                        | \$                                      | 436,469           | \$          | 413,798           |
| Water and sewer                                 |                                         | 339,193           |             | 321,328           |
| Electricity and gas                             | *************************************** | 157,911           |             | 141,968           |
| Labor                                           | ***********                             | 933,573           |             | 877,094           |
|                                                 |                                         | 004.156           |             | 1 000 010         |
| Wages<br>Union benefits                         |                                         | 994,156           |             | 1,072,710         |
|                                                 |                                         | 390,476           |             | 391,162           |
| Workers' compensation and disability            |                                         | 84,945            |             | 116,320           |
| Payroll taxes                                   | *******                                 | 78,550            |             | 87,542            |
| Other                                           |                                         | 1,548,127         |             | 1,667,734         |
| Insurance                                       |                                         | 262 200           |             | 225 092           |
| Security                                        |                                         | 362,290           |             | 335,082           |
| Other operating and permits                     |                                         | 144,768<br>23,725 |             | 134,267           |
| Other operating and permits                     |                                         | 530,783           |             | 24,151<br>493,500 |
| Total Operating Expenses                        | \$                                      | 3.012.483         | \$          | 3,038,328         |
| Total Operating Expenses                        | -111                                    | J.012.70J         | <u>.D</u>   | J.VJ0,J20_        |
| Repairs and Maintenance                         |                                         | Schedule 3        |             |                   |
| Materials supplies                              | \$                                      | 184,458           | \$          | 163,709           |
| Grounds                                         |                                         | 238,403           |             | 128,239           |
| Plumbing and heating                            |                                         | 98,057            |             | 56,622            |
| Exterminating                                   |                                         | 39,178            |             | 42,853            |
| Equipment repairs and other                     |                                         | 34,572            |             | 42,634            |
| Roof and exterior repairs                       |                                         | 37,940            |             | 35,787            |
| Rubbish removal                                 |                                         | 28,850            |             | 31,309            |
| Auto repairs and maintenance                    |                                         | 28,931            |             | 29,758            |
| Alarm systems contract and repairs              |                                         | 52,833            |             | 26,184            |
| Intercom and electrical                         |                                         | 59,995            |             | 19,143            |
| Doors, locks and windows                        |                                         | 17,857            |             | 15,915            |
| Uniforms                                        |                                         | 3,751             |             | 883               |
| Painting, plastering and flooring               |                                         | 10,403            |             | 649               |
| Special repair - tree service                   |                                         | 51,107            |             | 47,442            |
| Total Repairs and Maintenance                   | \$                                      | 886,335           | <u>\$</u>   | 641,127           |

# Great Neck Terrace Owners Corp. Comparative Schedules of Revenues and Expenses - Budget, Historical and Budget Forecast

| REVENUES                                                                        |    | 2019<br>Budget<br>(Unaudited) |    | 2019<br>Actual       |    | Prior Year<br>2018<br>Actual |    | Next Year<br>2020<br>Budget Forecast<br>(Unaudited) |
|---------------------------------------------------------------------------------|----|-------------------------------|----|----------------------|----|------------------------------|----|-----------------------------------------------------|
| Maintenance                                                                     | \$ | 7,266,113                     | S  | 7,266,061            | S  | 7,173,702                    | s  | 7,411,769                                           |
| Laundry income                                                                  | •  | 87,000                        | •  | 87,000               |    | 87,000                       | J  | 87,000                                              |
| Interest and dividend income                                                    |    | 0                             |    | 74,098               |    | 70,938                       |    | 0                                                   |
| Parking rental income                                                           |    | 29,812                        |    | 53,162               |    | 57,349                       |    | 30,287                                              |
| Other shareholder fees                                                          |    | 38,500                        |    | 74,294               |    | 53,676                       |    | 47,000                                              |
| Apartment rental income                                                         |    | 43,123                        |    | 44,111               |    | 43,083                       |    | 45,301                                              |
| Transfer from reserve                                                           |    | 0                             |    | 0                    | ļ. | 0                            |    | 50,200                                              |
| Storage rental units                                                            |    | 66,817                        |    | 41,025               |    | 38,276                       |    | 46,000                                              |
| TOTAL REVENUES                                                                  |    | 7,531,365                     |    | 7,639,751            |    | 7,524,024                    |    | 7,717,557                                           |
| EXPENSES                                                                        |    |                               |    |                      |    |                              |    |                                                     |
| Management fees and                                                             |    |                               |    |                      |    |                              |    |                                                     |
| reimbursed management labor                                                     |    | 315,779                       |    | 328,576              |    | 310,442                      |    | 343,980                                             |
| Professional fees                                                               |    | 135,900                       |    | 203,775              |    | 274,712                      |    | 109,500                                             |
| Other adminsitrative expenses                                                   |    | 51,600                        |    | 74,914               |    | 71,405                       |    | 61,500                                              |
| Telephone and communications                                                    |    | 38,000                        |    | 43,600               |    | 40,512                       |    | 45,000                                              |
| Gas heat                                                                        |    | 431,161                       |    | 436,469              |    | 413,798                      |    | 452,371                                             |
| Water and sewer                                                                 |    | 369,600                       |    | 339,193              |    | 321,328                      |    | 324,641                                             |
| Electricity and gas                                                             |    | 143,283                       |    | 157,911              |    | 141,968                      |    | 159,832                                             |
| Wages and employee benefits                                                     |    | 1,770,278                     |    | 1,548,127            |    | 1,667,734                    |    | 1,826,156                                           |
| Insurance                                                                       |    | 324,813                       |    | 362,290              |    | 335,082                      |    | 371,209                                             |
| Security                                                                        |    | 105,000                       |    | 144,768              |    | 134,267                      |    | 128,000                                             |
| Other operating and permits                                                     |    | 24,000                        |    | 23,725               |    | 24,151                       |    | 10,000                                              |
| Repairs and maintenance                                                         |    | 657,943                       |    | 886,335              |    | 641,127                      |    | 673,000                                             |
| Real estate taxes                                                               |    | 1,706,457                     |    | 1,522,974            |    | 1,670,368                    |    | 1,698,674                                           |
| Mortgage interest and amortization                                              | l  | 1,324,194                     |    | 1,328,839            |    | 1,328,894                    |    | 1,330,444                                           |
| Pool club management and                                                        |    | 6,250                         |    | 6,250                |    | 6,250                        |    | 6,250                                               |
| maintenance                                                                     |    | 120,000                       |    | 177 776              |    | 100 667                      |    | 170 000                                             |
| Corporation taxes                                                               |    | -                             |    | 133,775              |    | 108,567                      |    | 170,000                                             |
| Corporation taxes                                                               |    | 7,100                         |    | 7,081                |    | 5,806                        |    | 7,000                                               |
| TOTAL EXPENSES                                                                  |    | 7,531,358                     |    | 7,548,602            |    | 7,496,411                    |    | 7,717,557                                           |
| Budgeted Surplus                                                                | \$ | 7                             |    |                      |    |                              | \$ | •                                                   |
| INCOME FROM OPERATIONS BEFORE OTHER ITEMS                                       |    |                               |    | 91,149               |    | 27,613                       |    |                                                     |
| Mortgage amortiztion                                                            |    |                               |    | 547,950              |    | 529,409                      |    |                                                     |
| Transfer fees                                                                   |    |                               |    | 109,102              |    | 115,016                      |    |                                                     |
| NCB dividend                                                                    |    |                               | _  | 16,473               |    | 13,224                       |    |                                                     |
| INCOME BEFORE NONCASH<br>DEPRECIATION AND<br>MORTGAGE FINANCE<br>INTEREST COSTS |    |                               | \$ | 764,674              | \$ | 685,262                      |    |                                                     |
| Hallway painting<br>Real estate tax refunds                                     |    |                               |    | (210,000)<br>187,017 |    | 0                            |    |                                                     |